







Cognitive Discordance

An Observation from a Study on PM2.5 Exposure in the Beijing Subway

ASIC, 2018 Oakland, CA



What is Cognitive Discordance?

- A lack of agreement or consistency between a person or population's knowledge and behavior

Our Project:

- Investigate PM2.5 levels in the Beijing subway cars
- Assessing passenger awareness of air pollution and related adaption behavior

Interviewing Passengers

Basic Information	Males (N=325)	Females (N=293)	Average
Years of riding subway	5.74	5.59	5.67
Subway rides per week	10.80	10.24	10.53
Average length of one-way commute, h	1.00	0.89	0.95

Basic Information	Males (N=325)	Females (N=293)	Total
Age, n (%)			
18-25	65 (20.0)	96 (32.8)	161 (26.1)
26-35	212 (65.2)	145 (49.5)	357 (57.8)
36-45	40 (12.3)	41 (14.0)	81 (13.1)
46-60	7 (2.2)	10 (3.4)	17 (2.8)
60+	1 (0.3)	1(0.3)	2(0.3)
Monthly Income, n(%)			
<3000 RMB	6 (1.8)	16 (5.5)	22 (3.6)
3000-5000 RMB	36 (11.1)	55 (18.8)	91 (14.7)
5001-10000 RMB	162 (49.8)	173 (59.0)	335 (54.2)
10001-20000 RMB	107 (32.9)	43 (14.7)	150 (24.3)
>20000 RMB	14 (4.3)	6 (2.0)	20 (3.2)
Education Status, n (%)			
Middle School or lower	6 (1.8)	2 (0.7)	8 (1.3)
High School	19 (5.8)	16 (5.5)	35 (5.7)
Undergraduate	222 (68.3)	213 (72.7)	435 (70.4)
Graduate School	78 (24.0)	62 (21.2)	140 (22.7)
Occupation, n (%)			
Teacher	11 (3.4)	21 (7.2)	32 (5.2)
Healthcare field	17 (5.2)	21 (7.2)	38 (6.1)
Government Worker	41 (12.6)	31 (10.6)	72 (11.7)
Business	223 (68.6)	195 (66.6)	418 (67.7)
Non-profit	2 (0.6)	6 (2.0)	8 (1.3)
Other	31 (9.5)	19 (6.5)	50 (8.1)
Has Children, n(%)			
Yes	102 (31.4)	92 (31.4)	194 (31.4)
No	223 (68.6)	201 (68.6)	424 (68.6)
Smoker, n (%)			
Yes	68 (20.9)	10 (3.4)	78 (12.6)
No	211 (64.9)	274 (93.5)	485 (78.5)
Occasional	46 (14.2)	9 (3.1)	55 (8.9)

Assessing Pollution: Using the AirBeam to measure $PM_{2.5}$





Interviewing Subway Passengers





Air Pollution Levels: Time Series Data



Subway Line 6: Changes in Pollution



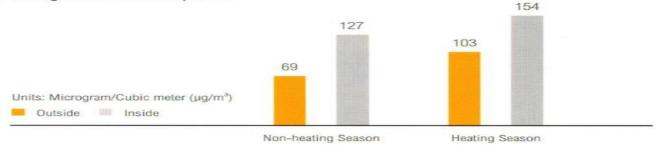
Subway Line 6: Changes in Pollution

What do we know now?

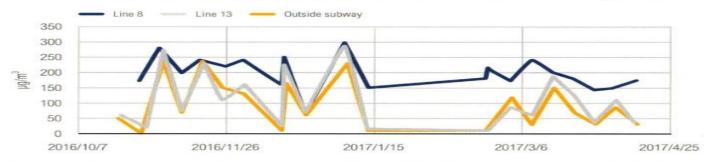
- Subway PM2.5 levels
- Passenger knowledge on air pollution
- (dis)agreements between passenger knowledge and behavior
- Passenger willingness to pay

PM_{2.5} Monitoring Results

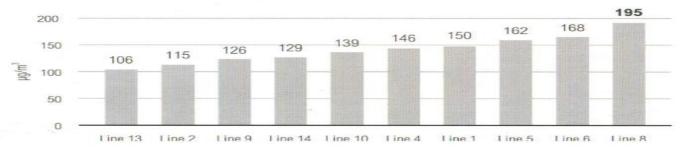
No matter heating season or non-heating season, the concentration of PM_{2.5} in the subway is higher than the outdoor air during the observation period.¹



The concentration of PM_{2.5} in the subway is positively correlated with the concentration of PM_{2.5} outside the subway.

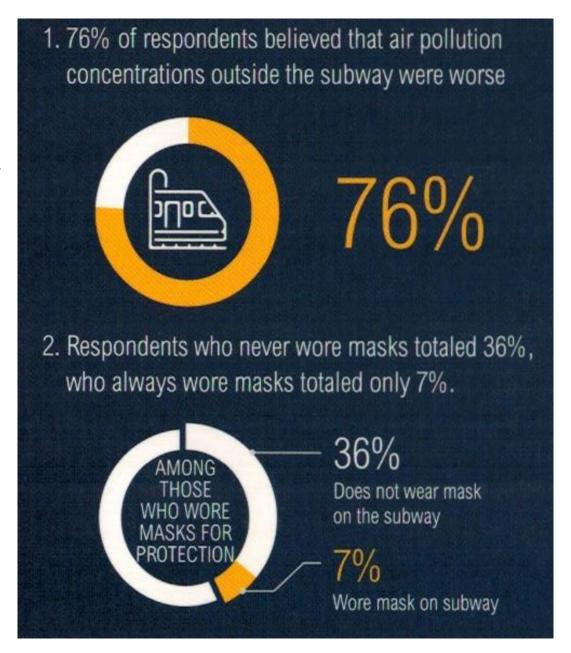


During the observation period, the $PM_{2.5}$ concentration on Line 8 reached the highest level, with Line 13 being observed the lowest concentration of $PM_{2.5}$ at $106\mu g/m^3$, but still far above the level of national second-level standard of ambient air quality (annual average of $35\mu g/m^3$).



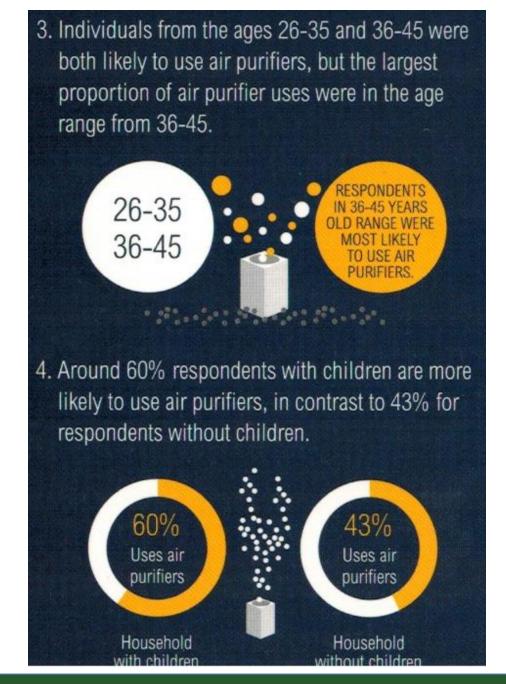
How is the subway's air quality?

Should subway passengers wear masks?

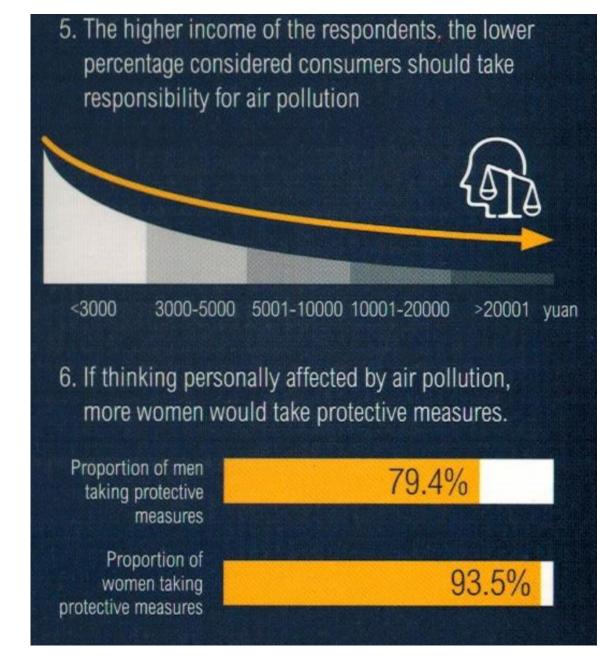


Demographics and Behavior

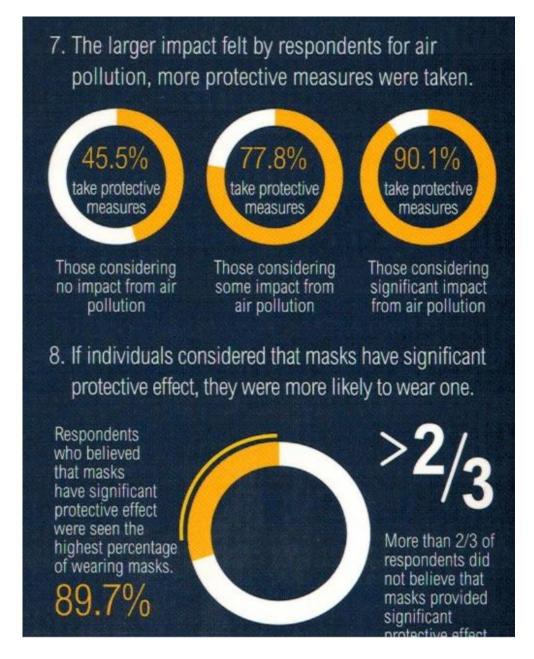
- Passenger indoor air filter use and age
- Indoor air filter use and presence of children



- Income levels and consumer responsibility
- Protective measures and gender



- Relationship between knowledge and behavior
 - Air pollution levels and protective behavior
 - Perceived mask efficacy and consumer use



Another Angle: Consumer Willingness to Pay

1. Willingness to pay for renewable energy

Among those who believe that renewable energy would help mitigate Beijing's air pollution, 478 people were willing to pay more, while 67 people were not willing to pay more.



The highest amount that individuals who believe renewable energy's mitigation role in Beijing's air pollution were willing to pay each month was 50 RMB per month.



Women were more willing to pay more than men.



Compared to young people, 46 -60 year olds were less likely to pay more.

2. Comments on masks and willingness to pay for masks

A total of 199 people think that masks have a significant protective effect, among whom those respondents would pay below 50 RMB for a anti-smog mask were seen the largest percentage, accounting for 90.1%.

5.2%

Willing to pay 50-100 RMB

People who thought masks provide significant protective effect

Willing to pay less than 50 RMB 90.1%

Willing to pay more than 100 RMB

4.7%

- Effects of gender on willingness to pay
- Effects of income and education attainment on willingness to pay

3. Relationship between commuters' gender and willingness to pay

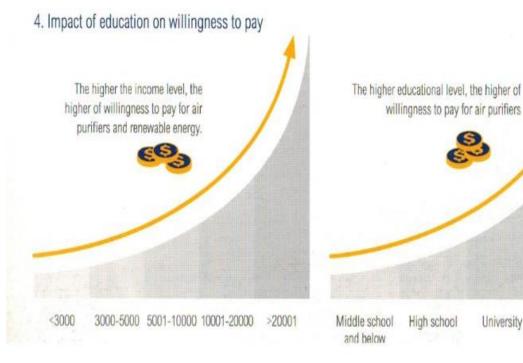
Compared to men, women paid more for air purifiers and masks.



University

Master degree

and ahove

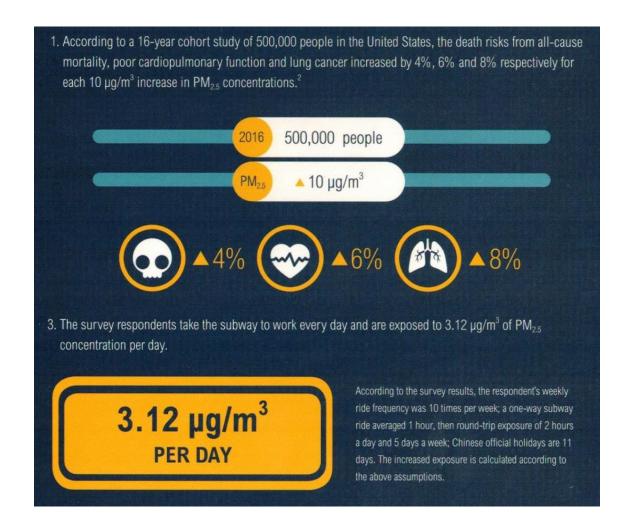


The Challenge: Is our knowledge incomplete?

 The heart of behavior change: People's priorities of wants and needs, a contradiction between shortand long-term wishes

 From investigating the subway: The influence of health – population versus individual





Cognitive Discordance faced by Air Pollution

• Individuals:

Populations: Peer Influence

Society: Culture (morals, theories) and Laws

Thank you for your attention!

